



Hemenway  
& Barnes LLP

*personal. advisors.*





*Outperform. Expectations.*

*“One of the things we like most about Hemenway & Barnes is the firm’s focus on the individual. They provide all the services we need and they do it efficiently—keeping down the fees while providing top notch service.”*

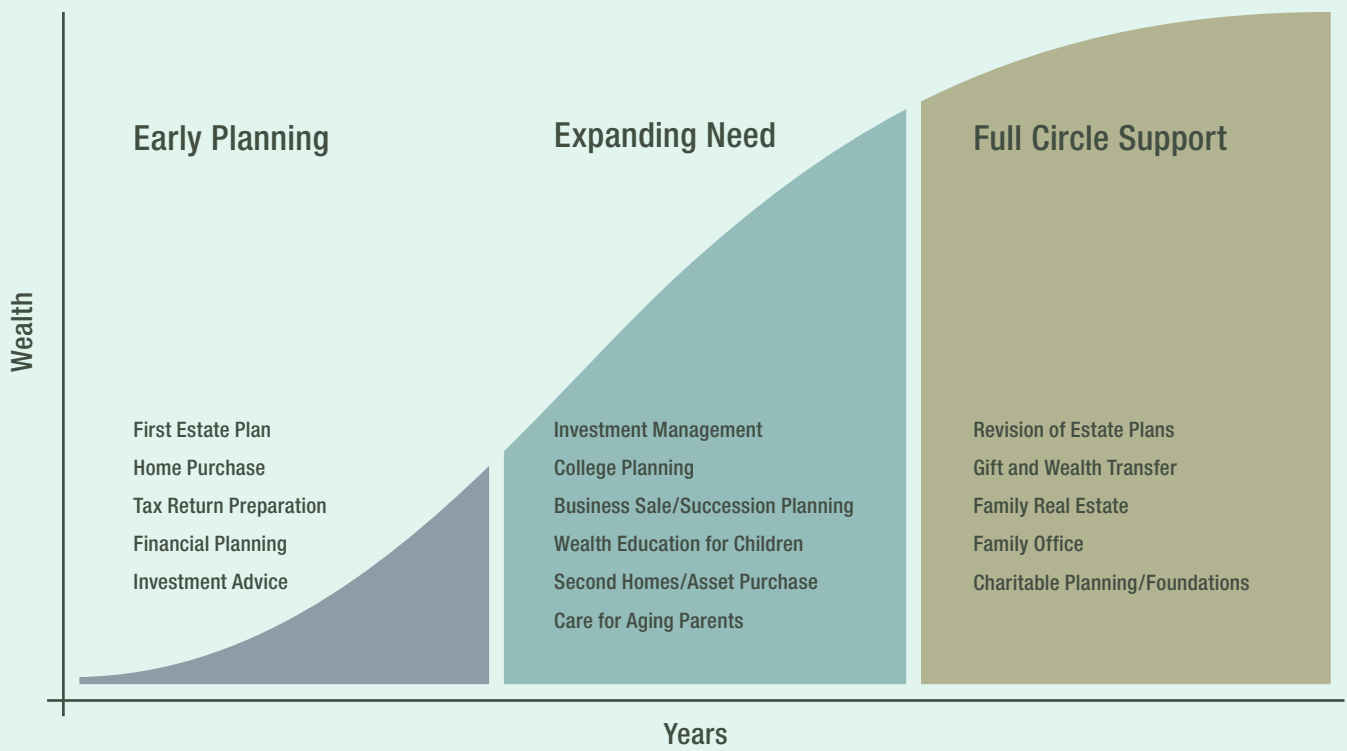
— Duncan McFarland



Our clients hold us to a higher standard that goes above and beyond attention to financial assets. As trustees for over 150 years in both bull and bear markets, Hemenway & Barnes has helped families grow, preserve and protect their investments— while reducing risk and minimizing taxes. We provide guidance and leadership. Our clients know us and they know what they own.

We are proud stewards of a tradition with roots in Boston where trustees were charged with handling the wealth of ship captains. Seamen were often gone for long periods of time. Some did not return. They needed someone they could count on to watch over their assets, business affairs and families. Then and now, the role encompassed two central concepts, confidence and trust.

Today, we work with captains of industry, entrepreneurs, families and nonprofits. But trust is still at the very heart of all we do. We begin with a deep understanding of you and your goals. Because, in the end, you demand that we outperform your expectations.



World-class advice and performance, tailored to your world.



*accomplish. more.*

*“They stand out way beyond other firms, in terms of quality, attentiveness, professionalism—just in the personal touch and their interest in my needs and goals.”*

— Lisa Steele



Our clients come to us and to Hemenway Trust Company, our New Hampshire based trust affiliate, looking to make the most of what they have and to do more good with it—now and in the future.

Hemenway & Barnes advisors provide confidence that your interests and assets have been entrusted to an expert who knows you and your situation. In an ever-changing, highly regulated financial environment, we offer thoughtful, clear and comprehensive advice to help you navigate the many interrelated choices you face. We furnish convenience: A one-stop, one-call solution to a range of planning and management issues.

We deliver counsel and guidance with an independent and experienced point of view on important and often emotional decisions so that you can chart a course that is right for you and your family.



The big picture view: With your aspirations at the center.



*Build. trust.*

*“LandVest has a forty-plus year relationship with Hemenway & Barnes. They served us well in good times and bad, through large and small transactions, and certainly with continuing professional support and caring that now extends to our family’s estate planning and investment needs.”*

— Richard Perkins



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Lasting trust begins and ends with understanding. You need an advisor who knows your issues, knows the implications, knows what is really important to you and knows exactly what to do about it.

This is where we at Hemenway & Barnes and Hemenway Trust Company have earned our reputation. We have helped resolve legal, financial and personal issues of business owners addressing new decisions, families contemplating new horizons, individuals and foundations making philanthropic decisions and nonprofit organizations dealing with new challenges. We help clients manage complexity, make smart decisions and move forward with assurance.

Ours is an old world service model—tailored to the modern world and delivered by a community of seasoned professionals. We call our approach personal, wealth management, with an emphasis on the word personal.

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### **Entrepreneurs**

We'll stand beside you every step of the way, from when you first start your business, to seeing it grow, to the time when you're ready to write the next chapter.

### **Individuals and Families**

Caring for the needs of individuals and families is our focus and specialty. We know your legacy is important to you. We carefully advise and recommend the best way to meet your goals.

### **Nonprofit Institutions**

We understand the governance, tax and economic challenges you face. We bring perspective that comes from years of advising a range of nonprofits and serving as board members ourselves.

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Customized advice with a fundamental appreciation of you.



[www.hembar.com](http://www.hembar.com)

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