

tending to the owner-led business
naturally resourceful counsel



hands-on guidance for

It can be lonely at the top of a successful owner-managed business. By definition, you are responsible for strategy, sales, marketing, production, finance, IT and the performance and well-being of your people. At Hemenway & Barnes, you will find resourceful go-to lawyers with an understanding of you and your world. We are a sounding board—helping you solve problems and see opportunities that might otherwise be missed. We do all of this with a personal, hands-on relationship that is part trusted advisor, part sophisticated legal counsel.

your business and issues

“Simply stated, our clients truly want more than good legal advice. They want good judgment—advice that is clear, succinct, born of experience and honed through the years. They want a perspective that blends sound business analytics, solid legal interpretation and good old common sense. They want to know with absolute certainty that my sole and singular objective is to serve them well.”

Fred Marx, Partner



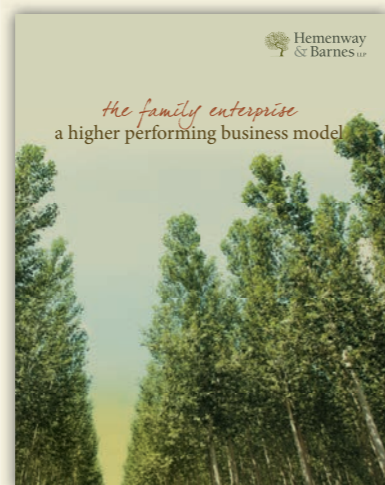
our experience stands

A business partner is an overused phrase, but with an average of 25+ years tenure, backed by a 150-year track record, we only offer partnership-level experience and attention to business owners. Who we are is how we deliver. Seasoned and possessing a practical understanding across a range of industries and a variety of business challenges, clients turn to us. They know we are a one-stop, one call solution to a range of transactional, planning and management issues. We deliver counsel and direction with an independent and experienced point of view, so you can make decisions with confidence and focus on creating business value.



25+

years of experience on average per Hemenway & Barnes partner, the people you will work with directly.



we provide you with thought leadership, such as how to transform your family business into a family enterprise model.

the test of time

"Many top law firms are built on the notion of leverage: senior people meet and greet clients, less experienced lawyers do the work. Our model is different, more efficient and, optimally, more valuable. You work directly with the people who know the most about the issues, the law, you and your business."

John Siciliano, Partner



Representative industry experience



High Tech

Healthcare

Manufacturing

Finance

Retail

Real Estate

Energy

success is measured by

Law firms often measure success by their hours, fees and number of professionals. We prefer your measures: an efficiently done deal, the resolved dispute, a newly built facility, the protected intellectual property—and, ultimately, the reduction in things that keep you up at night. Ours is the trusted old world service model fitted to the demands of your modern business world. We hope to outperform your expectations, salute your achievements and take your success personally.



your achievements

“We love what we do, we excel at it and are proud stewards of a 150-year-old tradition of client service. But our most rewarding achievements are yours. Nothing feels better than seeing you accomplish the goals that drive you and the success of your organization.”

Teresa Belmonte, Partner



“We have successfully completed several complex financial transactions and real estate litigation, by relying on H&B. We have immediate access to their top talent, who are proven and responsive.”

Gloria M. Gutierrez, EVP and Corporate Counsel for The Gutierrez Company

“H&B has been our trusted advisor for over 30 years. The firm has a unique ability to analyze problems and reach solutions quickly. We could not have succeeded without H&B by our side.”

David Barrett, Founder and Director Baldwin Brothers, Inc.

“H&B has been with us from our inception and guided us as we have grown. They have provided excellent counsel on the many issues that arise in a growing business. Their commitment to client service is like ours, we both listen and service well.”

Kevin Phoenix, Principal SwervePoint



“The world is full of very smart lawyers, and I can always find good legal advice. But in my view, the unique and distinctive competence of Hemenway & Barnes is their propensity to go further. It is their business judgment. It is why, after 25 years, I remain a loyal client.”

Daniel M. Schley, Managing Partner Dolphin Capital

